



IEE Institute for Entrepreneurial Excellence
University of Pittsburgh
Joseph M. Katz Graduate School of Business



Small Business Development Center
University of Pittsburgh

Helping businesses start, grow, and prosper.

First Floor Wesley W. Posvar Hall, Pittsburgh, PA 15260 • 412.648.1542 • www.sbdc.pitt.edu

2009 Programs

PROGRAM

LOCATIONS

DATE(S)

**The First Step:
Mechanics of Starting a Small Business**
Thinking of starting a small business? Get the financing you need, learn about business structures, access helpful resources and understand the forms that will allow you to establish your business. **No cost to attend.**

Pittsburgh, PA 2009
University of Pittsburgh
Mervis Hall
412.648.1542
7:30 - 10:00 am
January 9
February 13
March 6
April 17
May 8
June 12
July 10
August 14
September 11
October 9
November 13
December 4

**The Second Step:
Developing A Business Plan**
Most financing options require a solid business plan. Learn all you need to know about operational and production planning, conducting market research, and creating financial spreadsheets to attract funding for your business. **Cost: \$25.**

Pittsburgh, PA 2009
University of Pittsburgh
Mervis Hall
412.648.1542
7:30-10:00 am
January 23
February 27
March 27
April 24
May 29
June 26
July 24
August 28
September 25
October 23
November 20
December 11

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Mechanics of Starting a Small Business**
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Washington, PA 2009
Comfort Inn Hotel,
237 Meadowlands Blvd.
724.627.9054
8:00—10:00 a.m.
March 12
May 14
September 17



THE HEINZ ENDOWMENTS



pennsylvania
DEPARTMENT OF COMMUNITY
& ECONOMIC DEVELOPMENT



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