



IEE

Institute for Entrepreneurial Excellence
University of Pittsburgh
Joseph M. Katz Graduate School of Business

S B D C
PENNSYLVANIA

Small Business Development Center
University of Pittsburgh

Helping businesses start, grow, and prosper.

First Floor Wesley W. Posvar Hall, Pittsburgh, PA 15260 • 412.648.1542 • www.sbdc.pitt.edu

2009 Programs

PROGRAM

LOCATIONS

DATE(S)

**The First Step:
Mechanics of Starting a Small Business**
Thinking of starting a small business? Get the financing you need, learn about business structures, access helpful resources and understand the forms that will allow you to establish your business. **No cost to attend.**

		<u>2009</u>	
Pittsburgh, PA	January 9		July 10
University of Pittsburgh	February 13		August 14
Mervis Hall	March 6		September 11
412.648.1542	April 17		October 9
7:30 - 10:00 am	May 8		November 13
	June 12		December 4

**The Second Step:
Developing A Business Plan**
Most financing options require a solid business plan. Learn all you need to know about operational and production planning, conducting market research, and creating financial spreadsheets to attract funding for your business. **Cost: \$25.**

		<u>2009</u>	
Pittsburgh, PA	January 23		July 24
University of Pittsburgh	February 27		August 28
Mervis Hall	March 27		September 25
412.648.1542	April 24		October 23
7:30-10:00 am	May 29		November 20
	June 26		December 11

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Mechanics of Starting a Small Business**
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		<u>2009</u>	
Washington, PA			March 12
Comfort Inn Hotel,			May 14
237 Meadowlands Blvd.			September 17
724.627.9054			
8:00—10:00 a.m.			



THE HEINZ ENDOWMENTS



pennsylvania
DEPARTMENT OF COMMUNITY
& ECONOMIC DEVELOPMENT



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